

**Description for Datacard 12: Agriculture**  
**Total Names for This Data Card: 144961**

**Publisher's Introduction**

This base includes the senior management teams, specifiers, purchasers, chemists, biochemists, veterinarians actively involved in the daily operation requirements in agriculture and its establishments. Primarily engaged in agricultural production in such areas as crops, livestock, poultry, veterinarian, forestry, commercial fishing, hunting & trapping, farm management services and related international and local services.

**Farmer Owners and their Management Teams** – including agricultural services primarily engaged in supplying soil preparation services, crops, landscape and horticultural services and all field crops. These are listed in Work Area 01 SIC classification.

**Farmer Owners and their Management Teams** – including agricultural services primarily engaged in farming livestock for sale. Activities are listed in the Work Area 02 SIC classifications.

**Agricultural Services** – senior management, specifying and purchasing teams and technical chemists, veterinarians and general specialists primarily engaged in soil preparation services, water irrigation, aerial dusting and spraying, entomological services, crop harvesting, crop preparation for marketing, licensed veterinary practitioners primarily engaged in artificial insemination and general breeding services in all farming domains. These are listed in Work Area 07 SIC classification.

**Forestry Senior Management and Investment Teams** – primarily engaged in the operation of timber tracks, tree farming, forest nurseries and related activities such as reforestation services and the gathering of gums, bark, balsam needles, maple saps, Spanish moss and other forest products listed in Work Area 08 SIC classifications.

**Fishing, Hunting & Trapping** – individuals and their senior management teams primarily engaged in commercial fishing including trapping, crabbing, lobstering, clamming, oystering and the gathering of sponges & seaweed and propagation are listed in Work Area 09 SIC classifications.

**Analytical Research** – biochemists, laboratory researchers, chemists engaged in the balanced preparation of sprays, fertilisers, water irrigation, entomology, chemical engineering and aspects of test and environmental control.

**Selection Available** – work area, SIC, work place, work type, establishment, size, gender, income, geographical by country or postcode, telephone, fax, email.

**Source of Data** – association and institute registration, campaign management, strategic international research and list exchange.

**Updating** – continuously against source response and questionnaires, campaigns, goneaways, new names checked and suppressed against the Frankform ANDS system. Users are fully covered by our Guarantee and EC Data Protection Licence



SIC		Postal	Tel	Fax	Email
1110	Wheat	23	27	19	10
1120	Rice	3	3	1	0
1150	Corn	18	18	11	1
1160	Soybeans	8	8	6	4
1190	Cash Grains, nec	80	92	79	11
1310	Cotton	135	135	77	2
1320	Tobacco	16	16	15	8
1330	Sugar Cane & Sugar Beets	156	156	149	65
1340	Potatoes	192	201	143	11
1390	Field Crop/excluding Cash Grains, nec	147	149	114	15
1610	Vegetables & Melons	611	611	534	132
1710	Berry Crops	47	47	40	9
1720	Grapes	177	180	144	35
1730	Tree Nuts	47	47	47	0
1740	Citrus Fruits	85	86	66	8
1750	Deciduous Tree Fruits	145	148	112	35
1790	Fruits & Tree Nuts, nec	223	224	208	47
1810	Ornamental Nursery Products	903	916	461	24
1820	Food Crop grown under cover	282	282	248	68
1890	Horticultural Specialities, nec	207	208	203	169
1910	General Farm, primarily Crop	1101	1128	456	34
1950	Soil Science	41	42	26	21
1999	Analytical Agricultural Process	177	174	136	53
2110	Beef Cattle Feedlots	459	293	225	45
2120	Beef Cattle, except Feedlots	62	58	26	8
2130	Pigs	162	173	142	20
2140	Sheep & Goats	63	63	51	46
2410	Dairy Farms	585	592	384	84
2510	Broiler,Fryer & Roaster Chicken	250	247	217	17
2520	Chicken Eggs	124	122	98	15
2530	Turkey & Turkey Eggs	50	50	44	4
2540	Poultry Hatcheries	392	395	359	85
2590	Poultry, Game & Eggs	122	121	112	31
2710	Fur-Bearing Animals & Rabbits	15	15	3	0
2720	Horses & other Equines	59	53	15	55
2730	Fish Farms	219	227	192	109
2790	Animal Specialities, nec	115	115	68	23
2910	General Farms, primarily Animals	657	676	420	367
2950	Animal Science	25	26	26	15
2999	General Livestock Other	4481	241	162	1
7110	Soil Preparation Services	70	62	56	2
7120	Fertilisers	93	84	63	8
7210	Crop Planting & Protecting	735	736	460	253
7220	Crop Harvesting	97	95	89	0
7230	Crop Prep Services for Markets	433	435	264	8
7240	Cotton Ginning	50	42	31	0
7250	Agrochemical	1554	1532	663	1
7260	Fungicides & Insecticides	98	98	88	6
7270	Weed Killer Herbicides	75	75	74	0
7290	General Arable Services	19	19	12	0
7350	Botany & Plant Pathology	2360	1096	774	472
7410	Veterinary Surgeons	72806	62607	5386	7968
7420	Veterinary Services, Specialities	15324	10093	5053	8083
7430	Government Vet Inspectorate	4895	1653	1039	191
7440	Veterinary Laboratory	6803	5569	359	21

7450	Veterinary Science	8825	7560	648	392
7510	Livestock Services excl Veterinary	373	373	212	22
7520	Animal Speciality Services	1726	1723	264	149
7530	Animal Food Compounders	751	751	571	72
7610	Farm Labour Contractors	15	15	10	1
7620	Farm Management Services	614	614	452	292
7810	Landscape Counselling & Planning	1304	1293	977	605
7820	Lawn & Garden Services	6420	6409	2177	575
7830	Ornamental Shrub & Tree Services	1003	1000	215	19
7840	Enteronology/Bees etc	315	347	263	4
7999	Analytical Vet Services	685	680	529	1
8110	Timber Tracts	498	513	462	70
8210	Forest Nursery Seed Gathering	31	31	26	1
8310	Forest Products	640	640	423	102
8490	Farming of Forest Products	87	87	71	4
8510	Forestry Services	1440	1460	1126	341
8550	Forestry Science	175	178	162	122
8999	Analytical Forestry Services	689	697	548	1
9120	Finfish	139	139	83	12
9130	Shellfish	114	114	95	3
9190	Marine Products	128	113	110	37
9210	Fish Hatcheries & Preserves	300	300	157	20
9710	Hunting, Trapping, Game Propagation	28	25	18	0
9750	Oceanography Science	70	70	63	29
9999	Analytical Fish Services	515	461	420	253
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WorkType				
	Postal	Tel	Fax	Email
Administration Staff	183	169	138	63
Analyst	16	11	10	10
Author/Editor/Publisher	9	9	6	5
Biochemist	489	91	39	31
Biologist	27	21	18	21
Chemist	71	11	3	0
Clinical Chemist	48	10	3	2
Commercial/Bus Develop Manager/Director	547	560	127	20
Communications Director/Manager	10	11	10	3
Company Secretary	200	173	111	33
Computer Manager/Director	7	6	3	0
Consultant	789	786	412	321
DP Manager/Director	15	15	6	2
Developers	4	3	2	1
Educator, Lecturer, Reader	455	132	22	66
Engineer	1134	811	98	64
Environmentalist	5	5	5	5
Facilities Manager/Director	2	2	2	0
Finance Dir/Controller	504	500	430	107
Fleet Manager/Director	23	25	23	8
Fund Manager	8	8	8	0
Health & Safety Officer	11	11	11	4
IS Manager/Director	14	14	10	2
IT Manager/Director	66	66	65	20
Import/Export Dir/Mgr	164	181	174	25
Laboratory Manager	300	77	17	12
Laboratory Technician	124	41	31	12
Legal Executives	23	23	22	7
Librarian	6	6	6	6
Logistics/Transport Mgr/Dir	4	4	4	4
Marketing/Sales Dir/Mgr	678	638	611	108
Microbiologist / Molecular	266	227	159	73
Operations Director/Manager	96	96	87	32
Pathologist	38	25	24	24
Personnel Manager	250	250	245	45
Pharmacist	1	0	0	0
President, Chairman, Dir, Mgr	30105	25333	14445	7504
Product/Brand Manager	3	4	3	3
Production/Works Dir/Mgr	270	244	218	52
Professor	1611	1788	1341	248
Programmer	5	4	4	4
Projects Manager/Director	22	21	20	13
Purchasing Dir/Mgr	185	152	143	16
Quality Controller	707	154	23	4
R & D Dir/Mgr	241	83	45	29
Researcher	3180	1046	361	778
Scientist	943	380	327	325
Senior Executives & Professionals	633	336	181	118
Services Manager	18	18	18	12
Systems Manager/Engineer	7	7	6	2
Technician, Technical Manager/Director	138	131	109	24
Training Manager	15	15	15	2
Unknown Job Title	13	11	9	4
Veterinary Surgeon	100277	83408	10121	11552

Web Master

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**Country****Africa**

	<b>Postal</b>	<b>Tel</b>	<b>Fax</b>	<b>Email</b>
Algeria	10	7	4	1
Angola	2	0	0	0
Botswana	8	8	6	2
Egypt	126	108	64	9
Ethiopia	18	12	9	0
Ghana	16	12	12	0
Kenya	44	33	16	0
Libya	2	0	0	0
Mali	3	1	0	0
Morocco	10	9	6	1
Namibia	4	4	0	0
Nigeria	136	199	17	0
South Africa	794	614	232	28
Sudan	39	32	3	0
Swaziland	7	6	5	0
Tanzania	31	25	21	0
Tunisia	17	16	7	0
Uganda	29	27	3	0
Zambia	23	20	11	0
Zimbabwe	71	33	7	0
	1390	1166	423	41

**Australasia**

	<b>Postal</b>	<b>Tel</b>	<b>Fax</b>	<b>Email</b>
Australia	2557	1912	731	98
Fiji	18	13	5	4
Guam	1	1	1	1
New Zealand	1243	964	415	569
Papua New Guinea	1	0	0	0
	3820	2890	1152	672

**Eastern Europe**

	<b>Postal</b>	<b>Tel</b>	<b>Fax</b>	<b>Email</b>
Bulgaria	5	1	1	2
Croatia	2	2	2	2
Czech Republic	244	344	304	13
Estonia	3	3	2	1
Hungary	743	670	603	81
Latvia	2	0	0	0
Macedonia	0	0	0	1
Poland	291	198	84	13
Romania	32	12	8	11
Russia	8	5	4	1
Slovak Republic	9	0	0	1
Slovenia	8	8	8	3
Turkey	57	2	0	4
Ukraine	4	0	0	1
Yugoslavia	23	1	0	0
	1431	1246	1016	134

<b>Far East</b>				
	<b>Postal</b>	<b>Tel</b>	<b>Fax</b>	<b>Email</b>
Bangladesh	80	77	1	0
Brunei	15	14	11	0
China	351	362	354	121
Hong Kong	77	47	23	2
India	157	100	100	100
Indonesia	22	22	18	4
Japan	487	379	268	73
Korea	424	422	361	16
Malaysia	1230	1235	898	0
Nepal	2	2	0	0
Philippines	33	26	23	21
Singapore	49	40	29	24
Sri Lanka	45	55	36	0
Taiwan	473	469	439	10
Thailand	14	14	13	0
Vietnam	1	1	1	0
	3460	3265	2575	371

<b>Middle East</b>				
	<b>Postal</b>	<b>Tel</b>	<b>Fax</b>	<b>Email</b>
Bahrain	60	57	57	9
Iran	25	25	20	0
Iraq	2	0	0	0
Israel	289	287	270	19
Jordan	143	140	137	31
Kuwait	134	126	81	33
Lebanon	32	31	28	19
Oman	175	175	172	119
Pakistan	20	12	6	0
Qatar	15	11	11	1
Saudi Arabia	376	370	367	1
Syria	13	40	36	0
United Arab Emirates	120	119	115	77
Yemen	6	6	5	0
	1410	1399	1305	309

<b>North America</b>				
	<b>Postal</b>	<b>Tel</b>	<b>Fax</b>	<b>Email</b>
Bahamas	17	17	17	17
Barbados	3	3	3	0
Bermuda	3	3	3	3
Canada	15346	15269	6751	692
Dominican Republic	2	2	1	0
Puerto Rico	6	5	4	0
St Kitts & Nevis	3	3	3	1
Trinidad & Tobago	0	0	0	1
USA	49235	50759	2286	5223
	64615	66061	9068	5937

<b>South America</b>				
	<b>Postal</b>	<b>Tel</b>	<b>Fax</b>	<b>Email</b>
Argentina	277	247	51	10
Belize	1	1	0	0
Bolivia	38	37	6	1
Brazil	594	575	296	2011
Chile	202	187	138	53
Colombia	155	150	118	47
Costa Rica	9	9	5	3
Ecuador	342	341	156	146
El Salvador	30	30	14	0
Guatemala	611	604	30	9
Guyana	4	3	1	0
Honduras	9	11	10	1
Mexico	855	844	587	130
Nicaragua	48	45	33	20
Panama	49	46	22	6
Paraguay	8	8	0	0
Peru	14	14	10	9
Uruguay	10	7	6	0
Venezuela	40	40	32	7
	3296	3199	1515	2453

<b>Western Europe</b>				
	<b>Postal</b>	<b>Tel</b>	<b>Fax</b>	<b>Email</b>
Austria	115	74	58	90
Belgium	3015	2547	597	281
Cyprus	28	23	22	18
Denmark	307	235	147	161
Finland	150	146	124	26
France	2006	697	536	1287
Germany	13921	13030	3064	2096
Gibraltar	1	0	0	0
Greece	75	29	36	6
Iceland	225	231	210	231
Ireland	596	415	153	160
Italy	18173	514	248	563
Liechtenstein	5	5	1	0
Luxembourg	93	89	55	13
Malta	1	1	0	1
Norway	417	389	382	386
Portugal	186	22	19	4
Spain	1612	1010	146	884
Sweden	65	53	36	43
Switzerland	700	589	154	109
The Netherlands	1332	853	189	352
UK	22516	17976	7101	5199
	65539	38928	13278	11910